



# Society for Pain Practice Management

## Getting Paid in 2017

### How-To-Do-It Billing, Coding & Practice Management Workshop

**March 2-4, 2017**

**LAS VEGAS, NV HARRAH'S HOTEL AND CASINO**

#### EXPERT ADVICE ON THE MOST CHALLENGING TOPICS FACING PAIN PRACTICES IN 2017

- Updates on 2017 Pain Management CPT and ICD-10 Codes
- Billing for Facet Joint Procedures
- MIPS and Macra in 2017
- How to Bill Correctly for Nerve Blocks
- Billing for Ultrasound Guidance
- Urine Drug Testing: 2017 Billing and Coding Changes
- How To Market and Add New Procedures- PRP and Regenerative Medicine
- Compliance Plans for Your Practice-What You Need To Know
- Daily "Ask the Experts" Session- Bring Your Tough Questions Earn CEU and CME Credit



**March 2 - 4, 2017**  
**SPPM Pain Management Course**  
**Harrah's Hotel and Casino**  
**March 2-4, 2017**  
 Getting Paid in 2017-How To Do It Billing,  
 Coding & Practice Management Workshop  
 Register on line at [www.sppm.org](http://www.sppm.org)

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PO Box 7228  
 Overland Park, KS 66207 U.S.A.  
**Save this brochure, it is the only mailing you will receive!**  
**Don't Miss Early Bird Pricing**



# Billing, Coding & Practice Management Course

## Program Coordinators:

Katherine Waldman, O.T., M.B.A.  
Patrick Inman

## Invited Faculty:

BOB BLAKELY,  
Director Government Affairs  
Allmeds, Inc  
Oak Ridge Tennessee

DAN CRANE, MBA  
CE Medical Group  
Salt Lake City, UT

CHRISTY DAVIES, M.B.A.  
Chief Executive Officer  
The Revenue Advisors

WILLIAM T. RUST, D.PH., M.B.A.  
Chief Executive Officer, AllMeds, Inc.

STEPHANIE THOMAS, CANPC  
Director, Billing Services  
CE Medical Salt Lake City, Utah

AMY TURNER, RN, MMHC, BSN, CPC  
Director of Revenue Integrity  
Comprehensive Pain Specialists  
Nashville, Tennessee

STEVEN D. WALDMAN, M.D., J.D.  
Associate Dean and Chairman  
Clinical Professor of Anesthesiology  
University of Missouri-Kansas City  
School of Medicine

## Thursday, March 2

### 7:00 - 8:00am Registration & Continental Breakfast

8:00am Welcome

Katherine Waldman, O.T., M.B.A., Executive Director

8:00am Beyond Pre-Authorizations: The Procedures You  
Must Have In Place If You Want To Get Paid  
*Stephanie Thomas, CANPC*

9:00am 2017 Pain Management Coding & Billing Updates  
*Amy Turner RN, MMHC, BSN, CPC*

### 10:00-10:30am Break and Visit Exhibitors

10:30am New 2017 Coding and Billing for Urine Drug  
Testing-Updates on the Coding Changes  
*Amy Turner, RN, MMHC, BSN, CPC*

### 12:00-1:00pm Lunch For Attendees and Faculty

#### 12:00pm **\*\*Optional - LUNCH BREAK OUT SESSION\*\*** **SPPM INTERACTIVE LEARNING**

***"How To Get Your Claims Paid in 2017"***  
*Amy Turner, RN, MMHC, BSN, CPC*

**\$35 per person Space is limited**

1:00pm Ransomware: A Cyber Attack That Can Devastate  
Your Data-What It Is and How to Prevent It and  
Protect Your Stored Information

*Bob Blakely*

2:00pm MIPS and MACRA -The Requirements You Must Do  
NOW!

*Stephanie Thomas, CANPC*

### 3:00-3:30pm Break & Visit The Exhibits

3:30pm How To Calculate And Control Your Overhead  
Expenses

*Christy Davies, MBA*

4:30pm Ask The Experts: Bring Your Burning Questions for  
2017

5:00pm Adjourn

## SIGN UP NOW

Getting Paid in 2017

SPPM How-To-Do-It Billing, Coding  
& Practice Management Workshop  
March 2-4, 2017

**Don't Miss Early  
Registration Pricing!**

Register for this conference

online at

[www.sppm.org](http://www.sppm.org)

Exhibit Your Company

Call 913-327-5999

[info@sppm.org](mailto:info@sppm.org)

# Don't Miss Early Registration Discount!

## Friday, March 3

- 8:00am Morning Coffee & Sign In  
8:30am Compliance Part I- How To Review Your Billing & Reimbursement System for Potential Compliance Issues  
*Amy Turner, RN, MMHC, BSN, CPC*  
9:30am Compliance Part II- Revenue Cycle Management- A Crucial Piece of Your Compliance Plan  
*Amy Turner, RN, MMHC, BSN, CPC*

### 10:30am Break & Visit The Exhibits

- 11:00am Dealing With Third Party Payors - Negotiating Contracts, Responding To Requests-Tricks of The Trade  
*Dan Crane, MBA*

### 12:00pm Lunch for Attendees and Faculty

#### 12:00pm **\*\*Optional-LUNCH BREAK OUT SESSION\*\*** **SPPM INTERACTIVE LEARNING**

"How To Make Your Practice Hum: Real Solutions To Maximize Your Patient Flow and Practice Profitability"  
*Dan Crane, MBA*

**\$35 per person Space is limited**

- 1:00pm Take the Pain Out Of Modifiers: Use Them Correctly  
*Stephanie Thomas, CANCP*  
2:00pm Billing for Facet Joint Injections in 2017: Get It Right!  
*Stephanie Thomas, CANPC*  
**3:00pm Break And Visit The Exhibits**  
3:30pm Coding for Pain Management Nerve Blocks-Do It Correctly the First Time!  
*Amy Turner RN, MMHC, BSN, CPC*  
4:15pm Ask the Experts - Get Your Tough Questions Answered  
**4:30pm Adjourn**

## Saturday, March 4

### 8:00am Sign In Continental Breakfast

- 8:30am Medicine is a Business--5 Reports You Need to Improve Your Bottom Line in 2017  
*Dan Crane, MBA*  
9:30am Billing for Ultrasound Guided Procedures-The New 2017 Codes  
*Amy Turner, RN, MMHC, BSN, CPC*

### 10:15am Break & Visit Exhibits

- 10:45am Adding New Product Lines To Your Practice: PRP and Regenerative Medicine: A Guideline For Success  
*Dan Crane, MBA*

### 11:45-12:30pm Lunch and Visit Exhibits

- 12:30pm Billing and Coding for Spinal Cord Stimulators and Intrathecal Pumps  
*Amy Turner, RN, MMHC, BSN, CPC*  
1:30pm Finders Keepers: How To Hire, Retain And Motivate Employees For a Happy and Productive Office  
*Dan Crane, MBA*

### 2:30pm Adjourn

### Conclusion of Course

**Please turn in CME CEU forms**

What previous attendees say about SPPM Courses:

"I've attended many conferences over the years, I always come back to SPPM. The most comprehensive and up to date topics that I need." Barb

" I like the fact that you address the issues and billing challenges that are specific for pain management. : David

"As a physician, I learned nothing about billing, coding or running a practice. I am so glad I attend your courses"  
Amit

**HOTEL & SEMINAR LOCATION**

Harrah's Hotel 3475 S Las Vegas Blvd, Las Vegas, NV 89109  
call the hotel reservation line at: 1-888-458-8471. Request  
the group rate for SPPM. \$149 Weekday \$179 Weekend.  
The Group code is SHSPP7. The cut off date for this special  
rate is Tuesday, February 7, 2017.

**WHO SHOULD ATTEND**

The SPPM Pain Management Billing & Practice Management  
Seminar March 2-4, 2017 is designed for physicians, admin-  
istrators, nurses, physician assistants, managers, pain man-  
agement billing and coding professionals.

**DESIGNATION OF CREDIT**

The Society For Pain Practice Management is accredited by  
the Accreditation Council for Continuing Medical Education  
to provide continuing medical education for physicians. The  
Society For Pain Practice Management designates this edu-  
cational activity for a maximum of 19.5 AMA PRA Category 1  
Credit(s)<sup>TM</sup>.

Attendees should only claim credit commensurate with the  
extent of their participation in the activity.  
CME CEU 19.5 Credits

**ACCREDITATION**

This activity has been planned and implemented in accordance  
with the Essentials and Standards of the Accreditation Council  
For Continuing Medical Education (ACCME) through sponsor-  
ship of The Society For Pain Practice Management. SPPM is  
Accredited by the ACCME to provide continuing medical edu-  
cation for physicians. SPPM reserves the right to substitute  
speakers or alter the program without further notice. MOCA®  
Approval Pending. SPPM is certified to provide the Self-  
Assessment requirement for Part II of the ABA's Maintenance of  
Certification in Anesthesiology Program® (MOCA®).

**CANCELLATIONS**

Cancellations for The Billing & Practice Management Course  
must be requested in writing. Cancellations received on or  
before 14 full days prior to the course will receive a 100%  
refund minus a \$150.00 administrative fee. No Cancellations  
after February 12, 2017. No refunds made without prior written  
notice.

**EDUCATIONAL METHODS**

This seminar will consist of AV enhanced lecture, question and  
answer sessions, and interactive sessions with the instructor.  
CME and CEU credits will be awarded at the conclusion of  
the seminar upon completion of the Verification Of Attendance  
Form.

**REGISTER On Line [www.sppm.org](http://www.sppm.org) Phone 913-327-5999 Fax 866-648-6897**  
**E-mail questions: [info@sppm.org](mailto:info@sppm.org) Mailing Address: PO Box 7228 Overland Park, KS 66207**

**MEETING REGISTRATION FORM**  
**Please Print Clearly**

Attendee Name \_\_\_\_\_ Degree \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone( ) \_\_\_\_\_ Fax( ) \_\_\_\_\_ Email: \_\_\_\_\_

(Please provide an accurate e-mail address. All communication and course material download information will be through e-mail. SPPM Use Only)

**REGISTRATION INCLUDES COFFEE BREAKS & LUNCH**  
**Pain Management Symposium March 2-4, 2017**

**\*\*\*Join SPPM today & register as a member!** \$100.00 \_\_\_\_\_

**Billing & Practice Management Course**

	<b>Before Feb 4</b>	<b>After Feb 4</b>
SPPM Member Registration	\$850.00 _____	\$900.00 _____
NON-Member Registration	\$900.00 _____	\$975.00 _____
Optional Lunch Session Thursday	\$35.00 _____	\$40.00 _____
Optional Lunch Session Friday	\$35.00 _____	\$40.00 _____

**TOTAL**

\$ \_\_\_\_\_

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**Americans with Disabilities Act:** Please contact us by phone or e-mail by Feb. 10, 2017, if you are in need of any accommodations for a disability.